

We're Invested in Your Success

Link-Belt® and Syntron® Today: May 2019

Celebrating Syntron Material Handling's 5th Year Anniversary

Congratulations to all as we celebrate our first five years as Syntron Material Handling. Thank you to our employees, distributors, customers, suppliers, and local communities. What an incredible adventure. To help put it all in perspective, we asked the SMH management team to provide us with their reflections on our achievements over the first five years.



Andy Blanchard, President and CEO

"Syntron Material Handling has been on a grand journey that began five years ago. Our employees have been on the front lines transforming SMH in key areas imperative to serving customers with best-in-class engineered bulk material handling equipment and solutions. Our team has tirelessly worked to modernize our factories to assure product quality and on-time delivery. We appreciate the many customers who have shared positive comments about our performance improvements and our journey to create a great company. As the saying goes - 'We are just getting started!' Look for SMH to invest even more in our employees, state-of-the-art equipment, new product development, and data driven processes as this will allow us to continue to earn the respect and confidence of our preferred business partners."

Kevin Hambrice, VP Global Sales & Marketing

"Our Commercial Team is excited about our continued growth platform through distribution and preferred customers. In addition, our leveraged capabilities with our KADANT sister companies provide great opportunities to partner and grow in untapped markets."

Randy Webb, VP of Product Lines & Business Development

"The past 5 years have been trying, exciting, demanding, rewarding, and ultimately very successful. After the spin off from FMC Technologies, team members, like myself, who had spent 20, 30, 40 or more years with this business as part of a large corporate entity were faced with completely shifting our paradigm to that of a nimble, quick, responsive,

Featured Video: Syntron Material Handling

Our world is constantly in motion, evolving, and expanding. As economies grow, so does the demand for raw materials. At Syntron Material Handling, we know the importance of these resources and are dedicated to moving them efficiently and cost-effectively. Watch how we make it happen in our [new corporate video](#).



New LinkedIn Food & Packaging Showcase

Keep up to date with what's new in the Food and Packaging Industry and find out more about food and packaging solutions from SMH on our new [LinkedIn Showcase page](#).



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competitive, continuously improving and customer focused, customer centric business. While not easy, the team members at every level of the organization took this as a challenge and stepped up and in the process took a very good, established company to a new and exciting level, capable of serving its customers at the highest level. I know I speak for our great team members when I say that we are up to and ready for the challenges that the next 5 years and beyond will bring."

Rob Drew, VP of Operations

"Syntron Material Handling has made major investments in assets in our first five years, from shop machinery to office equipment. As a result, we've been able to develop powerful solutions to customer challenges. Here's to these and the great technology advances we'll see over the next five years!"



Melanie Kuligowski, Director of IT and Business Excellence

"The last five years started with the IT TEAM creating a stand-alone network and operating system as we entered the Private Equity environment. This challenge provided us the opportunity to upgrade communication systems, storage, and add a Disaster Recovery Plan. In 2016, the team implemented an upgrade to our ERP system, including a quality module for customer comments, a CRM to improve forecasting and 360 communications, and the use of home pages and data views for data mining. Technology never holds still and neither do we."



Link-Belt® Conveyor Idlers Featured in China

Syntron Material Handling's Link-Belt Idlers were featured at the 2019 China Belt Conveyor Conference held by the China Heavy Machinery Industrial Association (CHMIA). Attendees included experts from the China bulk material handling field. They showed

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Upcoming Events

Exponor Chile
May 27-30, 2019
Antofagasta, Chile

Canadian Mining Show
June 5-6, 2019
Timmins, Ontario

PTDA Canadian Conference
June 5-7, 2019
Toronto, Ontario

ProPak China
June 19-21, 2019
Shanghai, China

SMH University
July 15-17, 2019
Saltillo, MS

Kaman National Sales & Supplier Conference
July 21-23, 2019
Minneapolis, MN

great interest in Press Head design and Composite Rolls. This was a great show for increasing Link-Belt's brand awareness in the machinery industries in China.

SMH University 2019

Be a part of our next SMH University where you will receive hands on training for our legendary Link-Belt and Syntron products. We offer shop tours and the opportunity to meet all the key contacts within your region. The July University is filling up fast, so call today. 800.356.4898. Detailed agenda online at <http://syntronmh.com/upcoming-events>.



About Syntron Material Handling

Syntron Material Handling provides material handling solutions for conveying, feeding, screening, elevating, vibratory flow aids, and mining controls of bulk product. For more information, see <http://www.syntronmh.com>

Send RFQs/POs to orders@syntronmh.com.

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